

**RFQ#983657 - Nashville Construction Readiness Partnership Pre-Training Services
Evaluation Team Score Sheet - NORTHWEST REGION**

Offeror	Goodwill Industries of Middle TN Inc	Metro Workforce Development
Contract Acceptance	Accept	Accept
ISA Questionnaire Completed (Pass/Fail)	Pass	Pass
Geographic Region(s) Proposing On	Northwest, East, and South	Northwest, East, and South
Experience and Organizational Capability (30 Points)	30.00	15.00
Proposed Approach (45 Points)	40.00	20.00
Project Timeline (10 Points)	10.00	3.00
Cost (15 Points)	12.76	14.00
Total Evaluation Scores	92.76	52.00

Evaluation Comments

Goodwill Industries of Middle TN Inc	
Strengths	<p>Experience and Organizational Capability: Detailed Experience and Organizational Capability.</p> <p>Proposed Approach: Overall detailed Proposed Approach.</p> <p>Project Timeline: Clear and very specific timeline proposed.</p>
Weaknesses	<p>Experience and Organizational Capability:</p> <p>Proposed Approach: Weak on the rationale as to why their approach will be successful in meeting the goals and objectives set out in this RFP.</p> <p>Project Timeline:</p>

Metro Workforce Development	
Strengths	<p>Experience and Organizational Capability: Detail regarding pertinent identification documents.</p> <p>Proposed Approach:</p> <p>Project Timeline:</p>
Weaknesses	<p>Experience and Organizational Capability: Unclear organizational structure. Organizational capability lacking in detail regarding funding. Resumes lacking in experience detail. Detail lacking with regards to any successful experience building networks of partners. Failed to address how their experience would be applied for this scope of work.</p> <p>Proposed Approach: Not specific to their proposed approach for this scope of work. Detail lacking on the service delivery addressing each of the Contractor Responsibilities contained in the scope details. Capacity to perform was concerning.</p> <p>Project Timeline: Timeline lacking in detail and only stated "available to start immediately."</p>

**RFQ#983657 - Nashville Construction Readiness Partnership Pre-Training Services
Evaluation Team Score Sheet - EAST REGION**

Offeror	Goodwill Industries of Middle TN Inc	Metro Workforce Development
Contract Acceptance	Accept	Accept
ISA Questionnaire Completed (Pass/Fail)	Pass	Pass
Geographic Region(s) Proposing On	Northwest, East, and South	Northwest, East, and South
Experience and Organizational Capability (30 Points)	30.00	15.00
Proposed Approach (45 Points)	40.00	20.00
Project Timeline (10 Points)	10.00	3.00
Cost (15 Points)	12.76	14.00
Total Evaluation Scores	92.76	52.00

Evaluation Comments

Goodwill Industries of Middle TN Inc	
Strengths	<p>Experience and Organizational Capability: Detailed Experience and Organizational Capability.</p> <p>Proposed Approach: Overall detailed Proposed Approach.</p> <p>Project Timeline: Clear and very specific timeline proposed.</p>
Weaknesses	<p>Experience and Organizational Capability:</p> <p>Proposed Approach: Weak on the rationale as to why their approach will be successful in meeting the goals and objectives set out in this RFP.</p> <p>Project Timeline:</p>

Metro Workforce Development	
Strengths	<p>Experience and Organizational Capability: Detail regarding pertinent identification documents.</p> <p>Proposed Approach:</p> <p>Project Timeline:</p>
Weaknesses	<p>Experience and Organizational Capability: Unclear organizational structure. Organizational capability lacking in detail regarding funding. Resumes lacking in experience detail. Detail lacking with regards to any successful experience building networks of partners. Failed to address how their experience would be applied for this scope of work.</p> <p>Proposed Approach: Not specific to their proposed approach for this scope of work. Detail lacking on the service delivery addressing each of the Contractor Responsibilities contained in the scope details. Capacity to perform was concerning.</p> <p>Project Timeline: Timeline lacking in detail and only stated "available to start immediately."</p>

**RFQ#983657 - Nashville Construction Readiness Partnership Pre-Training Services
Evaluation Team Score Sheet - SOUTH REGION**

Offeror	Goodwill Industries of Middle TN Inc	Metro Workforce Development
Contract Acceptance	Accept	Accept
ISA Questionnaire Completed (Pass/Fail)	Pass	Pass
Geographic Region(s) Proposing On	Northwest, East, and South	Northwest, East, and South
Experience and Organizational Capability (30 Points)	30.00	15.00
Proposed Approach (45 Points)	40.00	20.00
Project Timeline (10 Points)	10.00	3.00
Cost (15 Points)	12.76	14.00
Total Evaluation Scores	92.76	52.00

Evaluation Comments

Goodwill Industries of Middle TN Inc	
Strengths	<p>Experience and Organizational Capability: Detailed Experience and Organizational Capability.</p> <p>Proposed Approach: Overall detailed Proposed Approach.</p> <p>Project Timeline: Clear and very specific timeline proposed.</p>
Weaknesses	<p>Experience and Organizational Capability:</p> <p>Proposed Approach: Weak on the rationale as to why their approach will be successful in meeting the goals and objectives set out in this RFP.</p> <p>Project Timeline:</p>

Metro Workforce Development	
Strengths	<p>Experience and Organizational Capability: Detail regarding pertinent identification documents.</p> <p>Proposed Approach:</p> <p>Project Timeline:</p>
Weaknesses	<p>Experience and Organizational Capability: Unclear organizational structure. Organizational capability lacking in detail regarding funding. Resumes lacking in experience detail. Detail lacking with regards to any successful experience building networks of partners. Failed to address how their experience would be applied for this scope of work.</p> <p>Proposed Approach: Not specific to their proposed approach for this scope of work. Detail lacking on the service delivery addressing each of the Contractor Responsibilities contained in the scope details. Capacity to perform was concerning.</p> <p>Project Timeline: Timeline lacking in detail and only stated "available to start immediately."</p>

Solicitation Title & Number	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Nashville Construction Readiness Partnership Pre-Training Services, NORTHWEST REGION, RFQ #983657	12	3	15

Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Goodwill Industries of Middle TN Inc	\$45,829.20	\$2,265.00	12.00	0.76	12.76
Metro Workforce Development	\$50,000.00	\$9,000.00	11.00	3.00	14.00

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Nashville Construction Readiness Partnership Pre-Training Services, EAST REGION, RFQ #983657			12	3	15

Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Goodwill Industries of Middle TN Inc	\$45,829.20	\$2,265.00	12.00	0.76	12.76
Metro Workforce Development	\$50,000.00	\$9,000.00	11.00	3.00	14.00

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Nashville Construction Readiness Partnership Pre-Training Services, SOUTH REGION, RFQ #983657			12	3	15

Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Goodwill Industries of Middle TN Inc	\$45,829.20	\$2,265.00	12.00	0.76	12.76
Metro Workforce Development	\$50,000.00	\$9,000.00	11.00	3.00	14.00

PNP Compliance Results Form

Department Name: Metro NCAC

RFP/ITB Number: 983657

Procurement Name: Nashville Construction Readiness Partnership Pre-Training Services

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Goodwill Industries of Middle TN Inc	Yes	Goodwill Industries of Middle TN In successfully completed the GFE outreach to three certified MWBEs: Snelling Personnel Services, Joyner & Hogan Printing for printing, and Express Employment Professionals for interpreter services. Proposed the inclusion of Joyner & Hogan printing for printing @ 1%, and Express Employment Professionals for interpreter services @ 1%.
Metro Workforce Development	Yes	Metro Workforce Development successfully completed the GFE outreach to three certified MWBEs: Proposed the inclusion of Imperial Cleaning Service for training @ 3%, The Gardner & Buchanan Co for consulting @3%, and Alliance Synergy Group for consulting @ 3%.

*Denotes Contractor with whom follow up was required

Date: 04/05/17

Metro Buyer: Kevin Edwards

BAO Rep: JoeAnn Carr

BAO SBE Assessment Sheet

BAO Specialist: Carr, JoeAnn
Contract Specialist: Edwards, Kevin
Date: 04/05/17

Department Name: Metro NCAC
RFP/ITB Number: 983657

Project Name: Nashville Construction Readiness Partnership Pre-Training Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Goodwill Industries of Middle TN Inc	\$45,829.20	\$2,265.00	Yes	5	Proposed Imperial Cleaning Systems @ 3% for training, and Alliance Synergy Group @ 3% for training
Metro Workforce Development	\$ 50,000.00	\$9,000	Yes	6	Proposed Express Employment Professionals @ 1% for interpreter services and Snelling Personnel Services @ 4% for interpreter services

*For ITBs, only apparent low bidder will be listed.